

DEAR EXHIBITOR

Thanks for your interest in the 2018 Fall Mt. Hope Showcase and Airworks Auction. First, we'd like you to notice the new date for this year's fall show. The dates for the show are September 20 and September 21. Thursday the show will be open from 8am-8pm and Friday the show will be open from 7am - 3pm. This will allow more vendors to be a part of the show as well as more visitors to make their way to Mt. Hope.

This fall the show will focus on the heavy equipment, rolling stock, sawmill, pallets, woodworking and metal working equipment. For the auction side of the event, Airworks is now partnering with Brightstar who are experts in the sawmill auction and equipment business. The fall auction will offer a full line-up of equipment, same as the spring auction and of course include our antique auction.

During the spring show we expanded the event by offering free educational seminars for our visitors. We'd like to offer that again to our visitors this fall. If you have an associate that would like to speak about their trade please contact us to get that booked. These speaker spots will fill quickly so make sure you get your folks on the schedule.

Also, like the spring show, we will take consignments from vendors before the show ends on Friday, September 21. We will be conducting a 'walking auction' through the show starting at 1pm on Friday. If you have anything in your booth you would like to consign, you can do so at that time. Or if you like, you can consign those items before the show and we can advertise them.

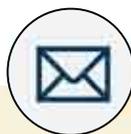
Another service we'd like to offer this fall is private transportation of your items to the Paul Bunyan Forestry Show. For those who would like to take advantage of this service it will be offered at a reasonable rate and be handled by a private hauler.

Finally, you'll find two more documents in this packet. One is the vendor contract for your booth and the other contains details and regulations about being a vendor. You'll notice we have a new price for booths in the fall, both inside and outside. Please fill out your contract and at least put down the \$100.00 deposit or provide full payment by August 1st. After August 1st we will send out another public letter and advertise in local newspapers that booth space is available. This fall there will be 14 end caps available. Those will sell as first come, first serve. You get the first shot at locking up your space since you have been a special part of the show in the past. On the contract make sure you fill out the names for your vendor badges, we'd like to distribute those before the show starts this time around.

We are looking forward to a great show and auction by moving the date up sooner on the calendar and we are delighted and eager to get you back to Mt. Hope to be a part of something special.



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